

BiggsKofford CAPITAL

DEAL LIST (ENGAGED)

Project Redcloud (Under LOI): Industry: Marketing and Advertising - Rev: ~\$18M EBITDA: ~\$1.9M



Project Redcloud is a full-service advertising and marketing agency operating in a niche market. The Company offers both digital and traditional marketing services and provides unique solutions to every customer they take on. They have two locations in desirable areas, low customer concentration, and a strong pipeline for the foreseeable future.

Project Lincoln (Not in Market): Industry: Logistics Software Developer – Rev: ~\$14M EBITDA: ~\$1M



Project Lincoln Developer of transportation and logistics software platform and mobile application designed to connect haulers with loads and freight brokers with haulers. The Company is currently operating in the West Coast and is looking for a majority partner or a complete buyout to assist with aggressive growth.

DEAL LIST (PIPELINE – GOING TO MARKET SOON)

Project Humboldt: Industry: Water and Gas Meter Distribution- Rev: ~\$15M EBITDA: ~\$2M



Project Humboldt is a distributor for water and gas meters as well as automated meter reading and advanced metering infrastructure solutions. The Company has an extensive product mix of pipes, meters, valves any other products their customers may need. They have a strong and loyal management team, low customer concentration, exclusive distribution territories, and significant future growth projections.

Project Sunshine: Industry: Irrigation Technology – Rev: ~\$13M EBITDA: ~\$1.5M



Project Sunshine is a manufacturer and distributor of specialized irrigation products servicing the agriculture and home irrigation industries. The Company has proprietary products that are sold through agricultural distributors and home irrigation sold through large home improvement box stores.

Project San Luis: Industry: Industrial Machinery and Equipment – Rev: ~\$15M EBITDA: ~\$2M



Project San Luis provides specialty equipment services such as remanufacturing, testing and sales of pre-owned and surplus industrial pump equipment. Custom engineered equipment packages offer shorter lead times and lower prices than traditional OEMs. National and International sales with focus in oil & gas and mining industries.

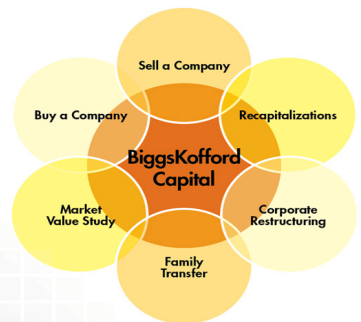
Project Castle Peak: Industry: Home Renovation - Rev: ~\$8M EBITDA: ~\$1.4M



Project Castle Peak is a home restoration franchisor providing a refinishing and remodeling solution to home renovation projects as a low-cost alternative to a complete remodel. The Company has over 150 franchisees across majority of the United States and is looking for a complete buyout.

BiggsKofford Capital is a boutique investment banking firm that provides tailored M&A advisory services to the middle market companies ranging in \$10m – \$150m of value. Since 2000, our team of experts has assisted our lower middle market clients navigate over 300 merger, acquisition or sale transactions.

The BiggsKofford Capital team takes an individualized approach to each client and situation, realizing that each deal is unique. BiggsKofford Capital is a division of BiggsKofford CPA firm and is licensed to offer securities for sale through its Broker Dealer, Hamilton Grant, Inc. Member FINRA, SIPC



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