

Acquisition Alerts – Quarter 1 2023

Social Services (Juvenile) – Mid-Atlantic; Revenue \$8M+, Recast EBITDA \$1.0M – Provides therapeutic and behavioral to juveniles for five counties and are expanding to two additional counties

Outdoor Casual Furniture & Garden – Mid-Atlantic; Revenue \$12.2, Recast EBITDA \$2.2M – Design, developer and distributor of high-mid level outdoor casual furniture and garden accents [[February 2023](#)]

Infrastructure & Utility Contractor – Southeast; Revenue \$60M, Recast EBITDA \$12M - Specializes in infrastructure site work, land clearing and underground utilities [[March 2023](#)]

Medical Equipment Refurbishment – Northeast; Revenue \$5M, Recast EBITDA \$1.6M - Specializes in repair and rebuilding of GI equipment [[LOI's due 2/15](#)]

Association Group Management – US based; Revenue \$24M, Recast EBITDA \$4.4M – the company specializes in all aspects of trade association management under multi-year agreements [[LOI due 2/15](#)]

Environmental Services – Mid-Atlantic; Revenue (F) \$7.0M, Re-cast EBITDA \$1.0M – Provider of turnkey remediation for industrial, petroleum and brownfield programs [[Under LOI](#)]



Acquisition Alerts – On Hold

Outsourced Business Processes – Mid-Atlantic (virtual); 2022FC \$3.0, Recast EBITDA \$1.9 million – a business development as a service (BDaaS) company focusing on go to market strategies and outsourced business development – [Readiness Roadmap](#)

Design & Manufacturer of ASRS Systems – Mid-Atlantic; Revenue \$39.8M, Recast EBITDA \$6.8M – The leading design/build of automated parking systems in North America - [2025 Relaunch](#)

Online Continuing Education – Mid-Atlantic (virtual); Revenue \$3.5M, Re-cast EBITDA \$1.7M – premier international online continuing education for advanced level instruction [Readiness Roadmap](#)

Enterprise Network Solutions Provider – Mid-Atlantic; Revenue \$23M, Re-cast EBITDA \$4M – Serving large enterprises in corporate, industrial, education and government - [2024 Relaunch](#)

Design/Manufacturer – Specialty Retail – Mid-Atlantic; Revenue \$28M+, Recast EBITDA \$2M+/- Specializes in turnkey design, manufacture and installation of retail fixtures for specialty niches [2023-2024 Relaunch](#)

Acquisition Alerts – On Deck

Industrial Process Measurement & Control Equipment – Mid-Atlantic; Revenue \$30M+, Recast EBITDA \$1.8M+/- Distributor/services of process measurement and control systems for oil & gas, power gen, food & bev, life sciences and wastewater

Project Management Staffing – Mid-Atlantic; Revenue \$8M+, Recast EBITDA \$1.5M+/- Permanent healthcare staffing for hospitals and the medical profession

Specialty Manufacturing - Metal Stamping – Northeast; Revenue \$5.0, Recast EBITDA \$1.0M – forging and stamping.

Specialty Printing/Barcoding/RFID – Mid-Atlantic; Revenue \$5MM, Recast EBITDA \$1MM – specialty printing for retail and industrial customers

Small Business M&A

Environmental Services – Mid-Atlantic; Revenue \$3.0, Recast EBITDA \$500K

Backup Power Installer and Servicing – Mid-Atlantic; Revenue \$2.5, Recast EBITDA \$600K – residential and commercial backup power generation sales & installation

